

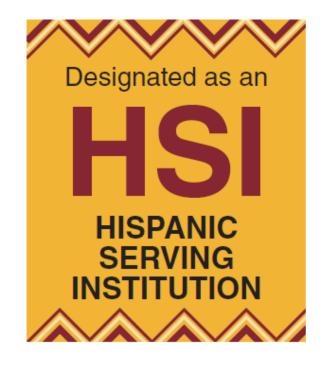




# -at a glance-



7,00+
students served
annually through
education
and training





# -at a glance-

#### **AVERAGE AGE**

**26** 

for students pursuing a traditional degree, certificate, or transfer to a university 39

for students pursuing a workforce and continuing education credential





### A CARING CAMPUS

- One of the first five institutions in Texas
- Core benefits:
  - Student connection
  - Student engagement
  - Student success





# CARING CAMPUS OUR 5 COMMITMENTS





Every employee has a leadership role in educating students and enabling them to be well supported at every step of their journey.





\*\*\*

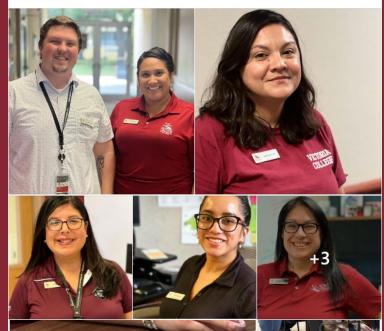
#### VC is a Caring Campus.

Have a question or need help? Be sure to look for the name tag. On campus, you will find the VC family wearing their name tags with a smile!

Victoria College was recently recognized by the nonprofit Institute for Evidence-Based Change (IEBC) for its dedication to student success by improving students' sense of connectedness through the Caring Campus initiative.

VC is one of five Texas colleges selected to begin implementing the Caring Campus program last fall through a grant awarded to IEBC by the Greater Texas Foundation.

Learn more about the Caring Campus Executive Committee's work to better connect with students and support their educational goals. Visit VictoriaCollege.edu/News to read the full VC news release.





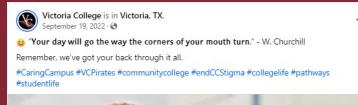
We are all a "work in progress," and VC is here to help. **We've got your back**. Start your path or come back to class and upgrade your skills. Classes begin Monday, Aug. 21. There's still time to

Speaking of works in progress.... The VC Facilities Master Plan work continues.

Gas lines are being recoated by CITGO prior to construction of a new parking lot in preparation for our new Student Success Center.

#mondaymotivation #mondaymood #VCPirates #VictoriaCollege #liveatV #piratenation

















From waxing the floors to manicuring the grounds, dedicated VC employees keep the campus a welcoming environment for our students and community. Pictured are Rudy Maldonado, Andy Sparks, Esther Ross, and Martina Sartuche.

# CAUGHT CARING!



A Caring Campus Indeed!

I was in line at the Cove checkout behind a visually impaired student. After Mary Fuentes-Velasquez checked out the student, she said, "I'll be right back." She proceeded to guide him to his next path and returned to my transaction. Kudos to Mary for going the extra mile!

— Tisha Sternadel



# LISTENING to our students' needs

## insidetrack.

- On-site visit with students and front-line employees
- Developed seven key recommendations
- Five of the seven recommendations are driving our student journey mapping efforts

- 1. Continue to streamline and unify the enrollment process.
- 2. Invest in additional change management resources.
- 3. Weave equity conversations into each stage of the enrollment process.
- 4. Restructure roles to improve efficiency and student focus.
- 5. Create a financial-literacy outreach plan for new and current students.
- 6. Promote role clarity across the enrollment journey.
- 7. Promote greater awareness and utilization of campus resources.

#### BUILD AWARENESS

Unidentified individuals looking for an educational opportunity

#### PROSPECTS

Individuals for whom you have a name and a communication channel enabling contact

#### RESPONDENTS

Individuals who have taken action and began an engagement with the institution

#### APPLICANTS

Individuals who take admissions process (Riling out a form, begin online application, etc.)

#### FINANCIAL AID FAFSA and scholarship application submitted

#### CHECKLIST COMPLETE

Individuals determined to meet eligibility to enroll

CURRENT STUDENTS

GRADUATE/ALUMNI

TRANSFER/CAREER



### PATHWAYS, ADVISING, & MILESTONE HOLDS

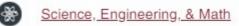
#### Choose a path that fits you and your interests.







Public Service



Liberal Arts

+ 0-Hr Credit Advising Hold

+ 15-Hr Credit Advising Hold

+ 15-Hr Credit Pre-College Hold

+ 30-Hr Credit Advising Hold

+ 45-Hr Credit Advising Hold

+ 60-Hr Credit Advising Hold

Getting Started > Advising & Counseling > Academic Advising

#### Academic Advising

You're more likely to succeed in college if you have a plan for what you want to accomplish. Our academic advisors will help you choose a career pathway based on your interests and determine which courses you need to meet your academic and career goals.

You will be paired with an advisor based on your chosen career pathway. At key points during your time at Victoria College, you will meet one-on-one with your advisor to make sure you're on track towards earning your degree, certificate, or credential.

#### VC Pathways



TECHNOLOGY



CAREERS





TRADES



PUBLIC SERVICE



SCIENCE. ENGINEERING,



+ Not sure which pathway is right for you?

+ Schedule an appointment with your advisor.

# CONNECTING SUDENTS WITH THEIR ADVISOR

- Meet Your Advisor events & social media posts
- Advising Hold gift card promotions
- Targeted emails & text messages



Mary: Meet with your VC advisor by Oct. 20 to take care of your Advising Hold (and score a \$20 gift card!). Book an appt now: http://kipsu.co/7qnQ



During your advising session now through Nov. 16, show your advisor a copy of this email or the corresponding text message to

While supplies last; first-come, first-served

get your \$20 VC gift card.

#### DON'T MISS OUT!

Let's stay connected.

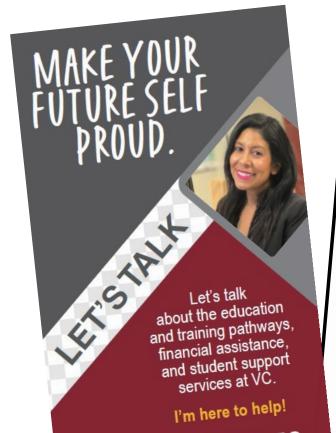






An Equal-Opportunity Institution





IDA SANDERS
Community Outreach Specialist

VC VICTORIA COLLEGE

Scan the QR code to meet with me!



Or contact me via phone or email:

#### **IDA SANDERS**

(361) 573-3291 ext. 3240 lda.Sanders@VictoriaCollege.edu

> Hablantes de español disponibles



High School Juniors, Seniors, & Parents

#### DATES

March 2-June 1, 2023

#### **TARGET**

- High school juniors (about 1,200)
- High school seniors (about 1,249)
- · Parents of juniors and seniors





619,174 ads delivered

**765** clicks 0.12% CTR\*

173
web visits
325
campus visits

**ENROLLMENT MATCH** 

**183** 

Summer 2023 **8**% 540 Fall 2023

2023 22%







### Never-Enrolled Applicants

#### DATES

April 4-May 15, 2023

#### TARGET

- Fall 2020-Spring 2023 applicants
- Never enrolled
- About 3,220





#### Stop-outs

#### DATES

April 4-May 15, 2023

#### **TARGET**

- Enrolled Fall 2020-Fall 2022
- Never enrolled
- About 1,450



**221,016** ads delivered

279 clicks 0.126% CTR\* 34 web visits 115 campus visits

**ENROLLMENT MATCH** 

145

Summer 2023 10% 213 Fall

Fall 2023 **15**%



# GREAT CAREERS start at



LEARN MORE.





#### Mire el video de Múltiples programas en español.

With our General Studies & Transfer Pathways, you can take steps towards a highpaying career that fits you and your interests. Save money by completing courses you need at Victoria College before transferring to a university to earn a bachelor's degree.

Liberal Arts



Science, Engineering, & Math

Request Info

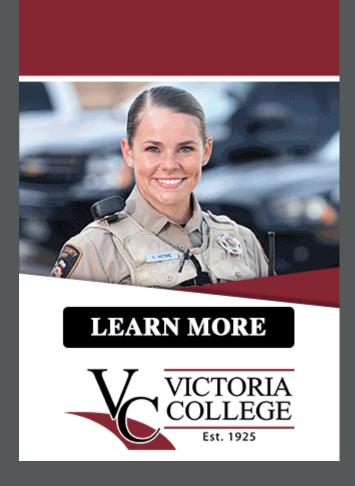
#### Is this path right for you?

Schedule an <u>appointment</u> to meet with the pathway advisor.

#### Ready to get started?

Apply Now





#### Health Careers



#### Mire el video de Carreras de salud en español.

If you have a strong desire to help others feel better, consider a career in healthcare. Victoria College offers associate degrees, certificates, and workforce training courses that lead to a number of rewarding health careers, including:

Health Careers	VC Offers:
Medical Assisting	Job Training Class
Medical Coding	Job Training Class
Medical Laboratory Technology	AAS Degree In partnership with Del Mar College
Medication Aide for Nurse Aide	Job Training Class
Mental Health Technician	Job Training Class
Nurse Aide	Job Training Class
Nursing - Professional	AAS Degree
Nursing - Vocational	Vocational Nursing Certificate
Pharmacy Technician	Job Training Class
<u>Phlebotomy</u>	Job Training Class
Physical Therapist Assistant	AAS Degree
Respiratory Care	AAS Degree
Veterinary Assistant	Job Training Class

You can also complete core courses at Victoria College and then transfer to a four-year university to earn a bachelor's degree in a healthcare field. If you plan to transfer to a university, meet with your academic advisor to create a customized plan to fit the requirements of your chosen university.

#### Request Info

#### Is this path right for you?

Schedule an appointment to meet with the pathway advisor.

#### Ready to get started?

Apply Now for:

- · Degrees, Certificates, & Transfer
- Job Training Classes

# WE'VE GOT YOUR BACK



### STUDENT SUCCESS IS OUR #1 PRIORITY.

- ✓ Tutoring
- ✓ Success Coaching
- ✓ Library (WiFi and study spaces)
- ✓ Academic Advising
- ✓ Career Counseling
- ✓ Disability Services
- ✓ Transfer Assistance
- √ Veterans Services
- ✓ FinancialAssistance

- ✓ Childcare Assistance
- √ Food & Clothing
- ✓ Housing & Utilities
- ✓ Medical & Medication Needs
- ✓ Counseling
- ✓ Personal Hygiene Resources
- ✓ Transportation

### **Awareness Campaign**









College and life can be challenging. Need help? *Let's connect.* 



#### Support Services

#### We've Got Your Back!

We will connect students to every possible resource.

No matter what hurdles you face in or outside of class, help may be available if you just ask. Not sure where to start? Stop by Support Services (Suite 103A in the Student Services Building) or let us know which services would benefit you most.

#### Available Support Services:

- + Academic
- + Wellbeing
- + Financial
- + Community

#### We've Got Your Back

Balancing college and everyday life can be challenging. No matter what hurdles you face, help may be available. Let us know if you want to learn more about assistance available in any of the following areas, and our Support Services Coordinator will reach out and connect you to support services available to VC students.

and our Support Services Coordinator will reach out and connect you to support services available to VC students.	
Check here if submitting on behalf of a student  Yes	
Student Information	
Name*  First Name  Last Name	
Student V#*  V  Please include full student ID including the V ex: V12345678	
Phone Number*	
Email Address*	
Student Support Services	
I'm interested in learning more about assistance available in the following area(s):*  Childcare  Food & clothing  Medical & medication needs  Mental health counseling  Personal hygiene resources  Transportation  Victimization counseling  Financial assistance  Other:	

### **Support Services Challenge**

Get a FREE "We've Got Your Back" T-shirt



Good Morning VC Family!

As we welcome students to campus Monday, it's a great time to let students know about the many support services available to them. We invite you to:

- Wear your We've Got Your Back T-shirt on Monday, Aug. 22 for Maroon Monday.
- Refer to the "We've Got Your Back" messaging that students will see around campus.
- Encourage students to visit <u>VictoriaCollege.edu/SupportServices</u> or drop by Room 103A in the Student Services Building so I can help connect them to resources available to them.

If you do not have a "We've Got Your Back" T-shirt, you can get your free shirt by completing our <u>Student Support Services Challenge</u> and then coming by my office in Student Services Building, Rm. 103A, to claim your shirt.

I also invite you to join us for our Student Support Services presentation at 10:30 a.m. Friday in HSC 132 to become more familiar with the many ways we are able to assist students.

#### VC Student Support Services

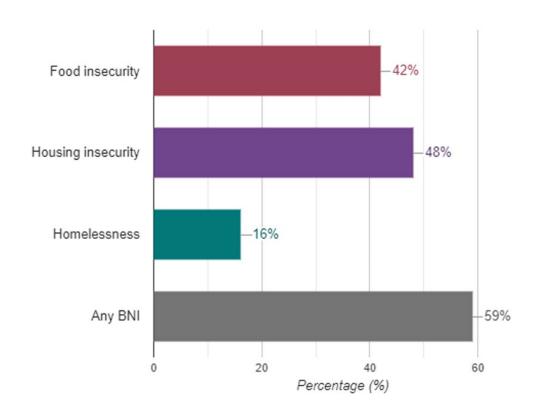
1. Which of the following are support services offered to VC students?

Childcare Assistance



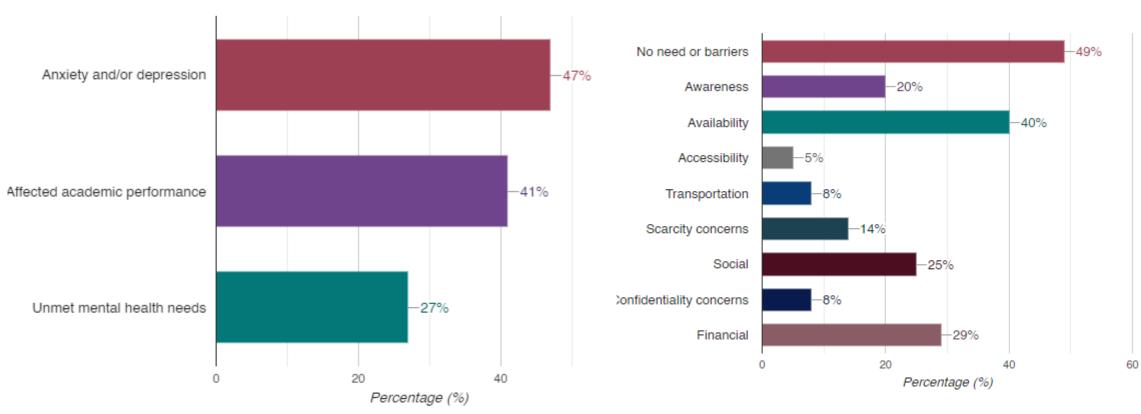
# LISTENING to our students' needs

#### **EXPERIENCES WITH BASIC NEEDS INSECURITY: VICTORIA COLLEGE**





# LISTENING to our students' needs















### **Challenge: Connecting Through Technology**

- Students interface with numerous systems
- But... not all students can access all systems
- Student data lives in different systems that do not "talk to each other"
- Communications being sent from separate systems result in inconsistent messaging

# Challenge: Student Services Tech Stack



Kelly Klimpt, VP of Information Technology, Alvin Community College



### Constituent Relationship Management

Receive and manage inquiries, build list views and targets, create automated communication plans, and view communication logs (from inquiry, to admissions, financial aid, registration, engagement, retention, and graduation).



### Text Messaging & Live Chat

About 50 users participate in 2-way text messaging and live chat communications to answer questions and provide assistance to prospective and current students.



#### **Appointments**

Students can make appointments with advisors / career coaches and receive reminders.

### Early Alerts & Case Management

Faculty submit early alerts, and then academic coaches use case management to follow up with the students.



#### **Student Portal**

Provides authenticated users targeted info and direct links to Banner systems

#### Password Management

Provides multifactor authentication and single-sign-on access to other services

THE QUESTION: Is there ONE system that can replace all these systems?

1-Yr Term ends July 2024 1-Yr Term ends November 2023 5-Yr Term ends January 2027 5-Yr Term ends November 2026

### EXPLORE: Is there <u>one</u> system that offers...?

- A seamless experience for students and employees
- A more holistic view of the student
  - Info collected at all touchpoints
  - Case history
  - Communication logs
- More cohesive communications
- Potential cost savings



# Received GEER SAAP grant to purchase a Comprehensive Student Engagement / Enterprise CRM System

Began implementation in Sept. 2023



### Element451 Implementation

#### ADMIN COUNCIL

E{element451

#### **CRM TASK FORCE**

- · Set direction, priorities
- Meet bimonthly

Darin Kazmir, Chair Heidi Ajrami Bobby Cubriel Andy Farrior Elizabeth Garza Casey Gray Bradley Johnson Daniel Robinson Katherine Rodriguez Lawrence Rodriguez Sabrina Romo Madelyne Tolliver Angela Weaver

#### **IMPLEMENTATION TEAM**

- Heavy lifting for implementation
- Meet weekly

Team Captain: Elizabeth Garza Executive Sponsor: Dr. Jennifer Kent Data Manager: Angela Weaver IT Specialist: Daniel Robinson

Subject Matter Experts: Marketing: Darin Kazmir Admissions: Madelyne Tolliver Enrollment: Sabrina Romo

Student Success: Katherine Rodriguez

# COMMUNICATION POLICIES / PRACTICES WORKGROUP

Darin Kazmir (Chair)
Dr. Deb Crislip-Baker
Elaine Everett-Hensley
Terri Kurtz
Dr. Yaz Rodd
Angela Weaver

#### DATA INTEGRITY STANDARDS WORKGROUP

Elizabeth Garza (Chair) Madelyne Tolliver Angela Weaver Rachel Winkenwerder

\*\*\*\*\*\*\*

### STUDENT JOURNEY MAPPING WORKGROUP

Dr. Edrel Stoneham Sabrina Romo Bobby Cubriel Madelyne Tolliver Melinda Mendoza Elizabeth Garza Darin Kazmir

#### TASK FORCE

QEP Coordiantor: Heidi Ajrami (Bradley Johnson starting Spring 2024)

> Elizabeth Garza Susie Jechow Deedra Lahodny Rachel Li Haley Marek Pam Neuman Rachel Ospina Daniel Robinson Katherine Rodriguez

### **Becoming a Student-Centered College**

STRATEGIC PLAN 2020-2025





